

Mergers and acquisitions in the NHS

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Introduction

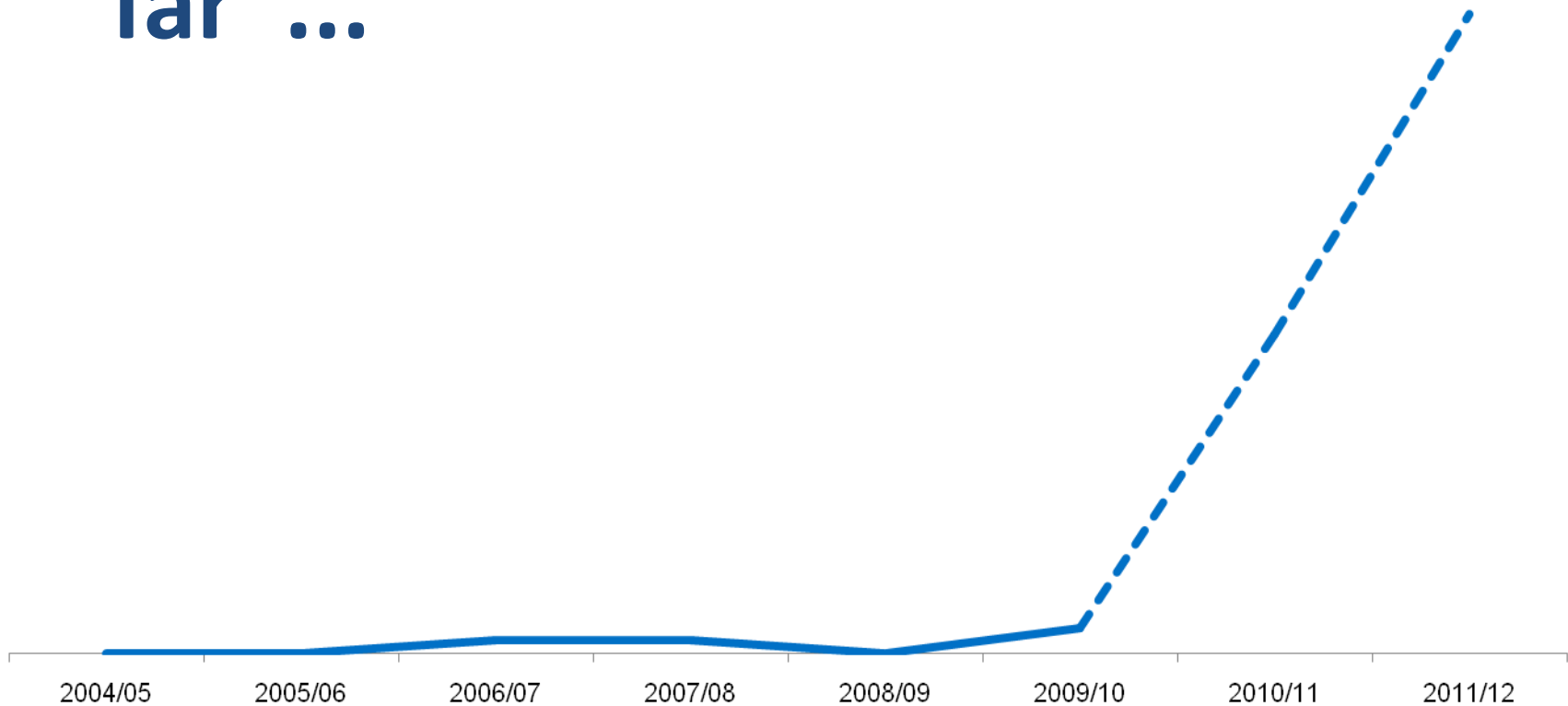
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"Miss Smith, try and find out who we're working for today."

Transactions with NHS Foundation Trusts - the story so far ...



Background

HPFT

- Mental Health and Learning Disability Services
- £197m
- 4,200 staff
- 93 sites
- Serves a population of 1.3m, plus national specialised services

HCHC

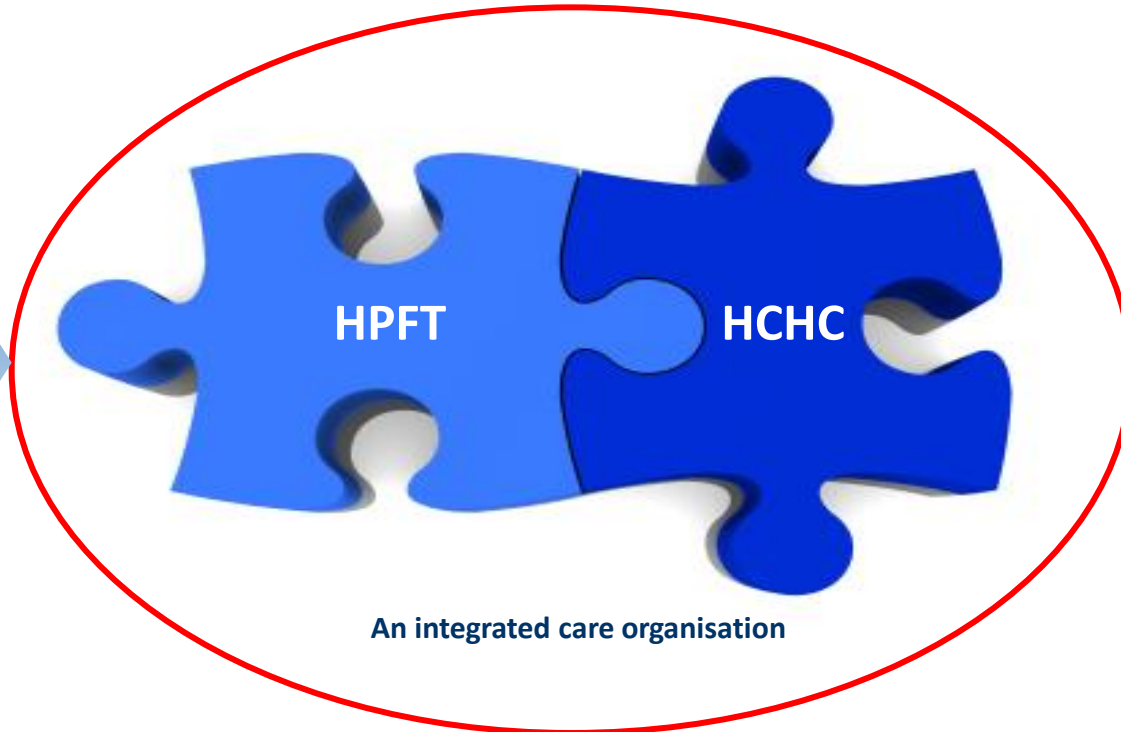
- Community and Health Education Services
- £137m
- 3,000 staff
- 52 sites including 12 community hospitals
- Similar population served

What and why ?

- Does it deliver or help deliver your strategy?
- It's a deal or is it?
- Is it the right deal?
- Information is everything
- At what cost?

The strategic vision

Enable individuals with mental health needs and learning disabilities to achieve the best quality of life



Enable individuals to remain as healthy and independent as possible

A unique opportunity to create a person-centred approach to health and well being

An innovative model of integrated care

Who and When

- Leadership team
- Who are you negotiating with?
- Transaction team
- Timescale for the project
- Timescale for implementation

How: Regulatory compliance

Transactions Manual



Compliance Framework



Risk Evaluation for Investment Decisions



Applying for a merger involving an NHS Foundation Trust: Guide for Applicants



Timeline

